

## Bisbee Radio Project Profit and Loss

	Jan 2019	Feb 2019	Total	March 1-5 2019
<b>Income</b>				
Beer & Wine	\$ 1,213.00	1,245.00	2,458.00	580.00
Food	\$ 211.00	919.50	1,130.50	570.00
KBRP		40.00	40.00	
KBRP Underwriting	\$ 1,000.00	120.00	1,120.00	
Liquor	\$ 208.00	30.00	238.00	217.00
Membership Dues			0.00	
KBRP Membership - check/cash	\$ 1,020.00	2,432.44	3,452.44	
KBRP Membership - Paypal		3,981.72	3,981.72	
<b>Total Membership Dues</b>	<b>\$ 1,020.00</b>	<b>\$ 6,414.16</b>	<b>\$ 7,434.16</b>	<b>\$ 0.00</b>
Merchandise	\$ 132.00	217.00	349.00	84.00
NA Beverages	\$ 111.00	201.00	312.00	52.00
Royale Event Revenue			0.00	
Royale Rent Income		250.00	250.00	
Royale Revenue - Cash	\$ 7,136.03	967.00	8,103.03	
Royale Revenue - Eventbrite	\$ 4,860.00	3,545.00	8,405.00	
<b>Total Royale Event Revenue</b>	<b>\$ 11,996.03</b>	<b>\$ 4,762.00</b>	<b>\$ 16,758.03</b>	<b>\$ 0.00</b>
Snacks		54.00	54.00	
Tickets	\$ 110.00	935.00	1,045.00	420.00
Uncategorized Sales	\$ 72.01	3.00	75.01	
<b>Total Income</b>	<b>\$ 16,073.04</b>	<b>\$ 14,940.66</b>	<b>\$ 31,013.70</b>	<b>\$ 1,923.00</b>
<b>Gross Profit</b>	<b>\$ 16,073.04</b>	<b>\$ 14,940.66</b>	<b>\$ 31,013.70</b>	<b>\$ 1,923.00</b>
<b>Expenses</b>				
Building Expense			0.00	
Repairs & Maintenance	\$ 95.63	128.56	224.19	
Royale Beverages	\$ 1,388.12	630.85	2,018.97	
Royale Kitchen	\$ 275.76	194.80	470.56	
Royale Programming	\$ 3,988.90	38.92	4,027.82	3,268.00
Security Expense	\$ 68.99	68.99	137.98	
Utilities	\$ 1,536.48	1,387.03	2,923.51	
<b>Total Building Expense</b>	<b>\$ 7,353.88</b>	<b>\$ 2,449.15</b>	<b>\$ 9,803.03</b>	<b>\$ 3,268.00</b>
General Admin Expenses			0.00	
Dues & subscript/training bar mgr		175.00	175.00	
Insurance	\$ (689.43)	1,509.57	820.14	61.16
Legal & Professional Services	\$ 500.00		500.00	
Misc. Admin. Expense	\$ 183.14	0.01	183.15	
Office Supplies & Software	\$ 127.40	198.75	326.15	
Printer lease	\$ 337.32	389.47	726.79	
<b>Total General Admin Expenses</b>	<b>\$ 458.43</b>	<b>\$ 2,272.80</b>	<b>\$ 2,731.23</b>	<b>\$ 61.16</b>
KBRP Production Expense			0.00	
Music License Fees	\$ 1,476.00	419.00	1,895.00	
Other Production Expenses	\$ 891.52	50.00	941.52	
<b>Total KBRP Production Expense</b>	<b>\$ 2,367.52</b>	<b>\$ 469.00</b>	<b>\$ 2,836.52</b>	<b>\$ 0.00</b>
Payroll and Related Taxes			0.00	
Contractors	\$ 3,406.00	2,787.89	6,193.89	
<b>Total Payroll and Related Taxes</b>	<b>\$ 3,406.00</b>	<b>\$ 2,787.89</b>	<b>\$ 6,193.89</b>	<b>\$ 0.00</b>

	Jan 2019	Feb 2019	Total	March 1-5 2019
Square Fees	\$ 15.16	29.03	44.19	18.37
Total Expenses	\$ 13,600.99	\$ 8,007.87	\$ 21,608.86	\$ 3,347.53
Net Operating Income	\$ 2,472.05	\$ 6,932.79	\$ 9,404.84	-\$ 1,424.53
Other Expenses				
Building Depreciation	\$ 1,708.00	1,708.00	3,416.00	1,708.00
Equipment Depreciation	\$ 1,302.00	1,302.00	2,604.00	1,302.00
Total Other Expenses	\$ 3,010.00	\$ 3,010.00	\$ 6,020.00	\$ 3,010.00
Net Other Income	\$ (3,010.00)	-\$ 3,010.00	-\$ 6,020.00	-\$ 3,010.00
Net Income	\$ (537.95)	\$ 3,922.79	\$ 3,384.84	-\$ 4,434.53

## BY BUSINESS UNIT - KBRP & ROYALE

### Allocated expenses:

% Royale					
80%	Utilities	\$ 1,536.48	\$ 1,387.03		\$ -
90%	Insurance	\$ (689.43)	\$ 1,509.57		\$ 61.16
50%	Security	\$ 68.99	\$ 68.99		\$ -
80%	Printer	\$ 337.32	\$ 389.47		\$ -
total overhead t/b allocated		\$ 1,253.36	\$ 3,355.06	\$ 4,608.42	\$ 61.16

KBRP: Revenue:					
	Membership dues	\$ 1,020.00	\$ 6,414.16		\$ -
	Underwriting	\$ 1,000.00	\$ 160.00		\$ -
	merch	\$ 132.00	\$ 217.00		\$ 84.00
	Grants other				
total revenue		\$ 2,152.00	\$ 6,791.16	\$ 8,943.16	\$ 84.00

### Expense:

#### Fixed expenses:

Payroll/program director	\$ 2,406.00	\$ 1,920.00		\$ -
training	\$ -	\$ 175.00		\$ -
License fees	\$ 1,476.00	\$ 419.00		\$ -
Other production exp	\$ 891.52	\$ 50.00		\$ -
Allocated overhead	\$ 340.31	\$ 540.75		\$ 6.12
Total fixed expenses	\$ 5,113.83	\$ 3,104.75	\$ 8,218.58	\$ 6.12

Rev minus fixed exp	\$ (2,961.83)	\$ 3,686.41	\$ 724.58	\$ 77.88
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#### Variable expense:

Office supplies	\$ 127.40	\$ 198.75		\$ -
Grant exp				
Other variable expense	\$ 683.14	\$ 0.01		\$ -
Total variable expense	\$ 810.54	\$ 198.76	\$ 1,009.30	\$ -

KBRP Net profit	\$ (3,772.37)	\$ 3,487.65	\$ (284.72)	\$ 77.88
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### Royale: Revenue:

3/10/19

Jan Feb 2019 PL by business unit.xlsx

	Jan 2019	Feb 2019	Total	March 1-5 2019
ticket sales	\$ 12,106.03	\$ 5,447.00		\$ 420.00
rent income	\$ -	\$ 250.00		\$ -
food & bev	\$ 1,815.01	\$ 2,452.50		\$ 1,419.00
gross margin		66%		100%
<b>Event revenue</b>	<b>\$ 13,921.04</b>	<b>\$ 8,149.50</b>	<b>\$ 22,070.54</b>	<b>\$ 1,839.00</b>
<b>Expenses:</b>				
<b>Fixed expenses:</b>				
Royale manager	\$ 1,000.00	\$ 867.89		\$ -
Allocated overhead	\$ 913.05	\$ 2,814.31		\$ 55.04
Repairs/mtce	\$ 95.63	\$ 128.56		\$ -
<b>Total fixed expenses</b>	<b>\$ 2,008.68</b>	<b>\$ 3,810.76</b>	<b>\$ 5,819.44</b>	<b>\$ 55.04</b>
<b>Rev minus fixed exp</b>	<b>\$ 11,912.36</b>	<b>\$ 4,338.74</b>	<b>\$ 16,251.10</b>	<b>\$ 1,783.96</b>
<b>Variable expenses:</b>				
Bev	\$ 1,388.12	\$ 630.85		\$ -
Kitchen	\$ 275.76	\$ 194.80		\$ -
POS expenses	\$ 15.16	\$ 29.03		\$ 18.37
Performers/movie exp	\$ 3,988.90	\$ 38.92		\$ 3,268.00
<b>Total variable expenses</b>	<b>\$ 5,667.94</b>	<b>\$ 893.60</b>	<b>\$ 6,561.54</b>	<b>\$ 3,286.37</b>
<b>Royale Net profit</b>	<b>\$ 6,244.42</b>	<b>\$ 3,445.14</b>	<b>\$ 9,689.56</b>	<b>\$ (1,502.41)</b>

#### SUMMARY

Revenue - KBRP	\$ 2,152.00	\$ 6,791.16		\$ 84.00
Revenue - Royale	\$ 13,921.04	\$ 8,149.50		\$ 1,839.00
<b>Total Revenue</b>	<b>\$ 16,073.04</b>	<b>\$ 14,940.66</b>	<b>\$ 31,013.70</b>	<b>\$ 1,923.00</b>
Fixed Expenses - KBRP	\$ 5,113.83	\$ 3,104.75		\$ 6.12
Fixed Expenses - Royale	\$ 2,008.68	\$ 3,810.76		\$ 55.04
<b>Total Fixed Expenses</b>	<b>\$ 7,122.51</b>	<b>\$ 6,915.51</b>	<b>\$ 14,038.02</b>	<b>\$ 61.16</b>
Variable Expenses - KBRP	\$ 810.54	\$ 198.76		\$ -
Variable Expenses - Royale	\$ 5,667.94	\$ 893.60		\$ 3,286.37
<b>Total Variable Expenses</b>	<b>\$ 6,478.48</b>	<b>\$ 1,092.36</b>	<b>\$ 7,570.84</b>	<b>\$ 3,286.37</b>
Net Profit - KBRP	\$ (3,772.37)	\$ 3,487.65		\$ 77.88
Net Profit - Royale	\$ 6,244.42	\$ 3,445.14		\$ (1,502.41)
<b>Total Net Operating Income</b>	<b>\$ 2,472.05</b>	<b>\$ 6,932.79</b>	<b>\$ 9,404.84</b>	<b>\$ (1,424.53)</b>
check totals	\$ -	\$ -		\$ -